

**BALANCE PLAN of the ADVISORY COMMITTEE
of the
EXPORT-IMPORT BANK of the UNITED STATES**

1. Committee Name.

The Advisory Committee (the "Advisory Committee") of the Export-Import Bank of the United States (the "Bank").

2. Authority.

The Advisory Committee is established by Section 3(d)(1)(A) of the Export-Import Bank Act of 1945, as amended (the "Act") , 12 U.S.C. § 635a(d)(1)(A). The Advisory Committee is chartered in accordance with the provisions of the Federal Advisory Committee Act ("FACA"), 5 U.S.C. App. 2§ 9(c).

3. Mission/Function.

The Advisory Committee of the Bank is non-discretionary. As provided in the Act, it shall advise the Bank on its programs and shall prepare and submit, with the Bank's annual competitiveness report to the U.S. Congress, its own comments to the Congress on the extent to which the Bank is meeting its mandate to provide competitive financing to expand United States exports, including any suggestions for improvements in this regard.

4. Points of View.

Pursuant to the Act, the balance of the Advisory Committee has been pre-determined by Congress as follows:

- The Advisory Committee must consist of 17 members.
- The members must be broadly representative of environment, production, commerce, finance, agriculture, labor, services, and State government.
- Not less than three members appointed to the Advisory Committee shall be representative of the small business community.
- Not less than two members appointed to the Advisory Committee shall be representative of the labor community, except that no two representatives of the labor community shall be selected from the same labor union.
- Not less than two members appointed to the Advisory Committee shall be representative of the environmental nongovernmental organization community, except that no two of the members shall be from the same environmental organization.

The Office of the General Counsel ("OGC") determined that the members of the Advisory Committee serve as "Representatives" based upon applicable legal guidance. The OGC periodically reviews this determination as needed.

5. Other Balance Factors.

Additional factors in the determination of the representation of the Advisory Committee may include knowledge of trade, finance, and/or exports.

6. Candidate Identification Process.

Following the final meeting of the Advisory Committee's term, a Notice for Nomination is posted on the agency's Advisory Committee web page signifying the time frame for submission of nominations for candidates to become members of the Advisory Committee. Various trade associations, sister agencies and interested members of the trade and export communities are informed and encouraged to submit or suggest a nominee.

(a) Through a process of nomination application review, evaluation, recommendation, and considerations described above, Advisory Committee members are identified for their potential ability to contribute to the Advisory Committee's mission of assisting the Bank to advance its competitive mandate to create and sustain U.S. jobs through exports.

(b) Bank staff involved in determining the balance on the Advisory Committee include: the Committee Management Officer ("CMO") who initiates the process; political and senior management staff who evaluate candidates, including a senior advisor involved in the interviewing and initial selection process; the Office of the General Counsel for legal compliance; and the Board of Directors which ultimately selects the members.

(c) Any individual appointed to fill a vacancy occurring before the expiration of the term for which his or her predecessor was appointed shall be appointed for the remainder of such term. Replacement members are subject to the same evaluation process as new nominees to ensure the Committee remains balanced.

(d) Members shall be appointed for a period of one year and may be reappointed for one or more additional terms. Members serve at the discretion of the Bank's Board of Directors. To maintain balance, institutional knowledge and continuity among the members, the Advisory Committee typically returns at least one third of the previous year's members.

7. Subcommittee Balance.

The Advisory Committee has no subcommittees. The Committee Chairman has the option to determine if a subcommittee is needed. If such a determination is

made, the subcommittee shall be comprised solely of members from the Advisory Committee.

8. Other.

Not Applicable.

9. Filing Date.

This Balance Plan was initially prepared on November 23, 2011.

11-23-11
Date


Committee Management Officer
Export-Import Bank of the United States